- • •
- • •
- • •
- • •



MEDITRONIX SALES INDIA

Corporate Presentation.



ABOUT US



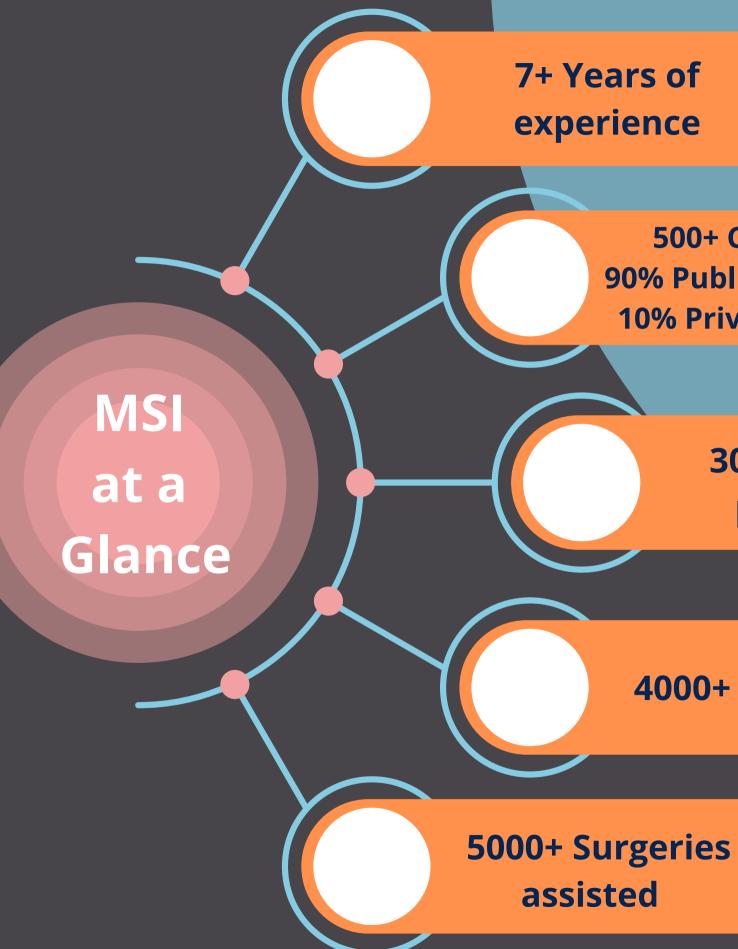
Meditronix was founded in June 2015 with the goal of broadening the scope of the Medical & Healthcare industry. With a focus on creating and maintaining a culture of care, we have developed a solid foundation for growth and sustainability. Caring for life has been and continues to be the primary focus and purpose of the organization.

We are committed to solving the challenges by contributing to the evolving healthcare ecosystem in the areas of critical care and surgical applications by providing products that are less invasive, reduce infections, cost effective and improve patient safety.





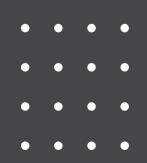
- • •
- • •
- • •



500+ Clientele 90% Public Hospitals 10% Private Clinics

> 30+ Channel partners

4000+ Products



COMPANYS

G Global Reach

W Wide Range of Products

R Reliable Products

O On Time Delivery



CORE BUSINESS DIVISIONS



In-house Regulatory Affairs Management for all divisions



Custom House Management for clearing of goods

04

STEP

Direct distribution to hospitals across India



Sales, marketing and distribution of medical equipments, surgical consumables and devices





Government **Business**

Automated Tendering



SPECIALISED SERVICES

Our business involves government tenders and vendor registration in approximately 20-25 institutions, both government and private, to enable direct supply without any intermediaries. We directly supply our products to more than 100-150 hospitals, and our product range covers the following areas.

- Hospitals in Metro Cities- 400-450
- Hospitals/Nursing Homes in Tier II and III towns- 350
- Hospitals where we do not have branches-100
- Hospitals having more than 200 beds- 40
- Hospitals with more than 50 beds- 20







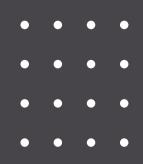
DISTRIBUTION CENTRES



• Delhi

- Jaipur
- Alwar
- Jodhpur Jalandhar
- Jaisalmer Bihar
- Lucknow Bangalore
- Kanpur

- Jammu
- Udhampur
- Chandigarh



INFRASTRUCTURE



VENDOR REGISTRATIONS IN E-PROCUREMENTS - STATE GOVERNMENT

| S. No. | Applied for vendor Registration | Area | Registration Status |
|--------|--|---------------------|----------------------------|
| 1. | Central Public Portal/ eprocure.gov.in | Government of India | Registered |
| 2. | Defence e-Procurement | Central | Registered |
| 3. | AIIMS | Delhi | Registered |
| 4. | Safdarjung Hospital | Delhi | Registered |
| 5. | Army Hospital R&R | New Delhi | Registered |
| 6. | Dr. Ram Manohar Lohia Hospital | Delhi | Registered |
| 7. | Base Hospital | Delhi, Cantt. | Registered |
| 8. | Sir Ganga Ram Hospital | New Delhi | Registered |
| 9. | Government e-Procurement | Delhi | Registered |

| S. No. | Applied for vendor Registration | Area | Registration Status |
|--------|-----------------------------------|-----------|----------------------------|
| 10. | DGAFMS | Delhi | Registered |
| 11. | AFMSD | New Delhi | Registered |
| 12. | AIIMS | Jodhpur | Registered |
| 13. | Armed Forces Medical Stores Depot | Lucknow | Registered |
| 14. | AFMSD | Lucknow | Registered |
| 15 | Air Force Station - Kanpur | Kanpur | Registered |
| 16. | Military Hospital - Kirkee | Pune | Registered |
| 17. | Military Hospital (CTC) | Pune | Registered |
| 18. | Government e-Procurement | Haryana | Registered |

| S. No. | Applied for vendor Registration | Area | Registration Status |
|--------|---------------------------------|---------------------|----------------------------|
| 19. | Government e-Procurement | Kerala | Registered |
| 20. | Government e-Procurement | Himachal Pradesh | Registered |
| 21. | Command Hospital | Bangalore | Registered |
| 22. | Eastern Command Hospital | Alipore, Kolkata | Registered |
| 23. | Air Force Station | Hakimpet, Hyderabad | Registered |
| 24. | INHS - Asvini | Colaba, Mumbai | Registered |
| 25. | Military Hospital - Kirkee | Pune | Registered |
| 26. | Military Hospital (CTC) | Pune | Registered |

SURGICAL PRODUCTS PORTFOLIO

General Surgery Ortho Neuro Surgery Pediatric Urology Neurology Hepatology CTVS Physiotherepy Anesthesia Endocrinology Oncology



Uro-onco Surgery Plastic SX Hematology Ophthalmology Onco Surgery Cardiology ENT

OUR BRAND ENABLEMENTS

As caregiver, we improve the quality of life of every individual by collaborating with our international network of relaible and prestigious healthcare partners.

We partner with the most reputable names in the health industry, those who share the same values as ours. Together we provide innovative solutions to improve the quality of everyone's life. Our products and services have been recognized for their reliability, convenience and sophistication.



















OUR BRAND ENABLEMENTS

CONTINUE...















CONTACT US

THANK YOU

Shop No. 332, Third Floor Vardhaman Sunrise Plaza, Vasundhara Enclave Plot No.-1 New Delhi-110096 Delhi - 110092, INDIA

E-MAIL - HELPDESK@MEDITRONIXSALES.COM



